

### **Business Process Consulting:**

Aplica offers consulting to study and streamline the existing business processes across Industries. Our domain knowledge and expertise is leveraged to engage in this services platform.

Business process consulting examines the efficiency and effectiveness of a company's most critical processes. It is a key enabler to deliver the highest-quality of service, in the most productive way, at the most competitive cost and time to output.

Brain works with each client to prioritize key processes based on the value at stake. For each priority process we develop a view of the current state based on operational data, using detailed process maps and analysis to help identify major gaps. We then work together with a cross-functional client team to define a series of principles that will guide the solution generation phase, and create a vision of the future state of each process from the ground up, along with the roadmap to achieve the near and long term results.

We work very closely with our clients in this type of project, enlisting a team from all the functional areas impacted at the leadership and the solution generation level. This allows us to eliminate waste, unnecessary wait times, reports, handovers and sign-offs, while ensuring the integrity of the process.

- System Audit
- Submit Audit report and recommendations
- Implement the approved recommendations
- Streamline the business processes to get benefit of standard features of ERP & CRM

## 4-Step Consulting Process



### **Real-time case study:**

The customer whom we were privileged to engage with on system audit was into “Dairy and Dairy Product”. The ERP solution i.e., Microsoft Dynamics AXAPTA 2009v was implemented by another renowned partner of Microsoft about couple of years back on various modules viz., Finance comprising (GL, AP, AR,), Trade & Logistics comprising (Inventory Management, Procurement and sales) and Manufacturing.

Aplica Technologies was affianced with the challenge of conducting on system audit to analyse as to what extent the implementation of ERP solution in comparison to their SOP's (Standard Operating Procedures) written by another renowned Audit Organization. Our core accomplishments to fulfil the above challenge were enumerated under:

- Solution fitment of the business requirements with out of the box functionalities.
- Business process re-engineering of the existing business process flow's with the best practices as guided by Microsoft in implementing the application for the customer to optimize the use of ERP solution.
- Established the important processes viz., periodic closure (Year End Closure), Consolidation, Budgeting, Intercompany process execution and Fixed Asset related transactions ranging from Acquisition-Sales of Assets mapping the same with standard functionalities avoiding customizations which were not exposed to the customer during original phase of implementation.
- Execution of Workflows in line with business hierarchy matrix to avoid handlings post causing effect of wastages and making the operational controls evolving the business vision to be adhered.
- Demonstrated the Out of the box functionalities in AX 2012 R3 which can replace the customizations done in 2009 and thereby customer gets the benefit of upgradation.